

## LET'S HAVE FUN

Follow these easy steps to a *Successful* Tupperware experience!

**1 . Invite, Invite, Invite**—I will mail out your party reminders 5-7 days prior to your party. Invite at least 30 people, the more the merrier. Don't forget to mail or e-mail your guest list to me ASAP!

**2 . Collect Outside Orders**— Think of your spouse's co-workers, church members and guests unable to attend. Remember out of town family and friends. Tupperware is so fun and functional—ask everyone, you'll be surprised how easy it is!

**3 . Reminder Calls**—Have you ever wanted to go somewhere, but forgot? Personally invite your guests and remind them about the current sales specials and to bring a friend!

**4 . Prepare Refreshments**—Make something small and simple. Neither your guests nor I want you to do a lot of work!

**5 . Make your Wish List**—How much Tupperware do you want free? How many items at half price? Are you interested in the Host Specials? Start making your Wish List below:

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PARTY DATE: \_\_\_\_\_

TIME: \_\_\_\_\_

Thank You!

### 40 GUESTS IN 4 MINUTES

- Don't prejudge - People like to feel included and be invited - let them decide!

- Friends
- Relatives
- Neighbors
- Co-workers - current & former
- Church & Social Contacts
- School Friends
- Contacts through Children
- Spouse/Roommates friends & relatives
- Spouse/Roommates Co-workers
- Places you do Business
- People who are interested in Fundraisers
- Host from the party you book from

## TUPPERWARE PARTY PLANNING GUIDE FOR ***SUCCESS!***

*Giving you the opportunity to  
get together with your friends and  
earn Free Tupperware!*



**Your Tupperware  
Consultant is:**

## WHAT ARE HOST CREDITS AND HOW DO THEY WORK?

Tupperware uses Host Credits as a way for you to purchase free Tupperware. As a Host, you earn Host Credits based on your party retail sales and parties dated.

Host Credits can be used to purchase the Exclusive Host Gifts or as money for FREE Tupperware! 1 Host Credit = 1 Dollar!

The higher your party sales and number of datings from your party, the more FREE stuff!

Party Sales	Host Credits Earned	Half-Off Items Earned
\$250 +	10% of Sales	1
\$450+	15% of Sales	2
\$450+ and 2 datings	15% of Sales	2, plus Exclusive Host Gifts & Bonuses!
\$1000+	20% of Sales	3

Encourage your friends and family to bring the fun of Tupperware to their home by dating a party. This helps them earn more free stuff for you and for them!

*\*Host Credits can not be applied to half-price item/s or items any sale items.*

## MORE FREE STUFF!

Everyone likes free stuff, so I make sure the host gets plenty of it! For each challenge listed below, you will get one free item from me!

1. Send me your guest list with at least 21 people on it within 3 days.
2. Personally invite all of your guests.
3. Remind your guests to bring a friend.
4. Hold your party on the original date.
5. Have at least \$150 in pre-party orders
6. Have at least 10 adult guests in attendance.
7. Have a "Dating Waiting" or pre-date your next party.
8. Close your party on your party date! Tonight!
9. Take 10 minutes to listen to the Tupperware Opportunity.
10. Do all of the above & get one gift more for being a "Perfect 10"!

## HOW TO PLACE AN ORDER

So, you have guests that can't attend, but want to order? GREAT! Here's how you take their order—use one of the order forms included in this packet and follow the instructions below:

1. List product item numbers, description, and price.
2. Add all product prices for a product total.
3. Shipping is 10% of the product total or a minimum of \$4.50.
4. Add product total and shipping.
5. **\*Tax is based on your state or county rate.**

Example:

642	Fridgesmart -3pc Set	\$57.50
427	Forget-Me-Not Set	\$17.00
	Product Total	\$74.50
	+ Shipping	<u>\$ 7.45</u>
	Product and Shipping Total	\$81.95
	+ Tax @ *6.5%	<u>\$ 5.33</u>
	Total	\$87.28

I accept VISA, MasterCard, Discover, exact cash and checks. Please bring the **pre-paid** orders to the party.