

Start Today—Achieve Royalty!

STAR Program for new Consultants

Starts August 8, 2009



Build the business—and the life—you’ve always dreamed about! Just think STAR.

STAR means Start Today—Achieve Royalty. And, it’s the name of the Tupperware New Consultant development program!

Get the most out of your first 13 weeks as a Tupperware business owner! Learn about successful selling and recruiting from your Director or recruiter and holding weekly parties.

Your STAR awards

Goal: Hold and submit weekly parties with \$450 U.S./\$550 CAD or more in retail sales.

- Why \$450 U.S./\$550 CAD? This is the amount of an average party. And, it’s the first level for Hosts to qualify for exclusive Host gifts and offers.

Award: Receive tools that will help you continue to build a successful business.

- Because you qualify for a different award each week, you’ll build your party demonstration options with FREE sets and new products. Average award value is \$32 U.S./\$52 CAD.

Week 1 award: Tiny Treasures® Gift Bag, pens with the Tupperware logo and large polybags

Week 2 award: Bell Tumbler Set and Sipper Seal® Domed Set

Week 3 award: Ice Prisms™ Small Bowl Set

Week 4 award: TupperLiving™ Microfiber Dishcloth Set and Microfiber Kitchen Towel Set

Goal: Hold a party with \$450 U.S./\$550 CAD or more in retail sales during each of your first 4 weeks.

Award: Eligible for consistency bonus!

Each week during weeks 4–13 when you submit a party with \$450 U.S./\$550 CAD or more in retail sales, you’ll qualify for both that week’s award AND add a bonus award, one Simple Indulgence™ Southwest Chipotle Seasoning Blend and one pack of the current dating gifts.

Week 5 award: Season-Serve® Container and one pack of the current catalog

Week 6 award: Wonderlier® 3-Pc. Bowl Set

Week 7 award: Microwave Cereal Bowls and Large Hourglass Salt & Pepper Shakers Set

Week 8 award: Four Tupperware® Impressions 11-oz./330 mL Tumblers and the Snack Cups Set

Week 9 award: CrystalWave® Lunch’n Dish with Cold Cup, Classic Sheer® Midgets® Set and Sandwich Keeper Set

Week 10 award: Tupperware® Impressions 32-cup/7.5 L Bowl and Impressions 2-qt./2 L Pitcher

Week 11 award: One Touch® Reminder Canister Set with Brilliant Blue seals

Week 12 award: Rectangular Cake Taker

Week 13 award: Vent 'N Serve® 9-pc. Large Set

Goal: Start your own team by encouraging others to start their own Tupperware business.

Award: Savings on your next party or non-party Consultant order* of \$450 U.S./\$550 CAD or more in retail sales.

1st Personal Qualified** Recruit = \$25

2nd Personal Qualified** Recruit = \$50

3rd Personal Qualified** Recruit = \$75

Goal: Become a Manager during your first 13 weeks. In the same sales month as your 13th week:

- Achieve \$500 in Personal Retail Sales.
- Achieve Team Retail Sales of \$2,000 U.S./\$2,500 CAD.
- Have 3 or More Personal Qualified Recruits with active status[†].

Awards:

\$150 savings on your next order* of \$450 U.S./\$550 CAD

Royalties of 4–8% on your team sales

Exclusive Rolling Kit Bag with Tupperware HOME logo

2-night getaway for 2 adults and 2 children

Note: All weekly parties held awards for the sales month will be available to order on the first Friday of the next sales month. See STAR questions and answers document for details.

* The reports run at the end of each sales month indicate if your new Consultant is qualified and if you qualified for royalties. The PQR and the Step Up to Royalty discount awards will be available on the first Friday of the sales month following qualification.

** Team member must achieve \$450 U.S./\$550 CAD in their first 30 days.

† Active status: Have at least \$250 U.S./\$500 CAD in personal retail sales in a rolling four-month period.