

RECORD-BREAKER

How to have a \$3,500 Personal Sales Month:

1	Super Star Host at \$1,000	\$1,000
2	Who want it all (\$550 each)	\$1,100
3	Well-planned (\$450) Parties	\$1,350
4	Multiple-Hosts (\$125 each)	<u>\$ 500</u>
	TOTAL	\$3,950

All 6 of the hosts, whether they are super-stars, want-it-all, or well-planned for a little better than average, will qualify for great gifts and super offers.

The multiple hosts at \$150 will receive a dating gift, a hold gift and a little something from you. With some encouragement, they could move up to the \$250 level and also receive host credit and a Thank You gift.

It all starts with a great party line up (a couple of insurance parties just in case) and you'll be breaking your record with gifts for you and great profits, too!

How to have a \$5,000 Personal Sales Month:

1	Super Star Host at \$1,500	\$1,500
2	Who want it all (\$550 each)	\$1,100
3	Well-planned (\$450) Parties	\$1,350
4	Multiple-Hosts (\$250 each)	\$1,000
5	Outside orders (\$25 each)	\$ 125
	TOTAL	<u>\$5,075</u>

*Same as 1 & 3 above; plus, The multiple hosts at \$250 will receive a ½ price Thank You Gift, a dating gift, a hold gift and 10% in host credit.